



Commercial Solar Development and Finance

STATEMENT OF QUALIFICATIONS 2025



833-WATTHUB(928-8482)



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www.watthub.com

Solar
COMMERCIAL

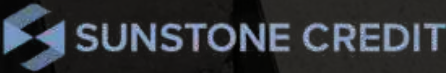


John McDonnell
Founder, CEO, Managing
Member WattHub since 2010
Founder, SunRenu Solar since
2008



Chris Leonard
Partner and CSO
WattHub since 2018
Founder, Linq Solar since 2019
Industry Trainer since 2013

DIRECT PARTNERS





Company Overview

WattHub was founded in 2010 in Scottsdale, AZ and has now become one of the largest commercial solar development & finance companies in the nation. WattHub has internally developed and procured the highest and most qualified partners with global manufacturers and EPC's to support projects of any stature in the renewable energy field.

WattHub has created a network and relationships of over 2,000 channel partners nationwide that come to us for our expertise in:

- Photovoltaic PV & ESS systems
- Installation of SMB, C&I, Micro-Grid & Utility Scale Projects
- Renewable Energy Development
- Underwriting & Financing
- Proposal Creation/Analytics
- Non-Profit Renewable assets and Tax Equity
- Battery Storage, ADR & Demand Reduction
- Energy efficiency, BMS & AI Software
- Feasibility Studies

Through our panel of experts we have educated and have a goal to continually educate our channel partners and end users of renewables and its benefits today and for future generations to come.

Commercial Solar Training Materials/Webinars
Located At:

www.youtube.com/watthub



www.watthub.com

The Power of Power

Power is changing. As new energy sources, insights, and technologies emerge, power is more than a commodity and generation is no longer centralized. Businesses are starting to use energy in new ways to take control and gain competitive advantage: increasing resilience, improving operational efficiency and driving their business vision forward. It's time you **realize the power of power.**

Technology is Transforming Business

The digital revolution is putting businesses under pressure like never before. As companies evolve in a competitive environment that becomes ever more complex, they continue to face the demands of growth, cost control, and risk. At the same time, energy regulation is challenging everyone to use energy more efficiently, and predictability of supply from the grid is no longer as certain as it once was.

Technology is transforming the energy landscape too. New energy sources are appearing, from wind and solar to high efficiency batteries plus AI software, while supply is becoming decentralized. These changes are putting power in the hands of customers and turning energy from a simple commodity into a critical source of business advantage.

Responding with Experience and Communication

At WattHub, our role as a traditional energy supplier is changing. Our business solutions have been created to develop new ideas, new technologies, and new ways of working to help our customers take control of their power and futureproof their business. Our energy intelligence, products, and distributed energy solutions are already powering the ambitions of 2,000 large energy users around the world. From retail and manufacturing to health and education, we help our customers improve operational efficiency, increase resilience, and drive their business vision forward.



OUR NUMBERS

2010 – FOUNDING YEAR

Technology, Development, and Financing Services

450 MW PORTFOLIO EXPERIENCE

Projects totalized in the nation that have been executed directly with WattHub & it's partners

\$1B PROJECT POSTED

Over \$1,000,000,000 of projects have been submitted to WattHub for development services and EPC/Finance to date.

225 UNIQUE COMPANIES

Trust WattHub to provide commercial solar development services, financing, and EPC services through our vetted national partner network.





THE POWER OF PARTNERSHIP

VISION

Whatever the challenge of your business needs, wherever you are located, we'll help you make the most of distributed energy to improve your operational performance, increase your resilience and drive your business vision forward.

Working with You

We have a tried and tested three-stage approach to engaging with our customers to deliver the best solutions for their organization.

1. Explore

First, we'll get to understand your business including your business objectives. We'll map your sites and analyze the performance, efficiency and resilience and needs of your totalized energy system profile.

2. Plan

Then, we'll identify options to implement your totalized energy system and help you achieve your objectives. We'll score the options and develop an action plan based on the whole life-cycle, including build, maintenance, measurement, and financial planning.

3. Act

Finally, we'll partner with you to implement the solution, helping you with every aspect of the build. From commissioning and permissions, to long term operations and maintenance.



INDUSTRY OFFERING

THE WATTHUB COMMUNITY SERVICES A VARIETY OF SECTORS WITHIN THE RENEWABLE ENERGY INDUSTRY AND ALSO OWNS THE MOST POWERFUL PLATFORM FOR DRIVING RENEWABLE COMMODITY COSTS DOWN. WITH A **NATION-WIDE NETWORK OF PARTNERS**, OUR CLIENTS ARE GETTING THE BEST PRICING FOR THE TOTAL PROJECT NEEDS WITHOUT THE HEADACHE OF HAVING TO GO OUT THEMSELVES TO ACQUIRE BIDS. THIS ALSO HELPS TO SHORTEN AND SPEED UP THE PROJECT DEPLOYMENT TIME.

Our Products

Specialized Technologies Offered:

- ✓ Photovoltaic (PV)
- ✓ Energy Storage (ESS)
- ✓ AI Software Controls
- ✓ Building Management
- ✓ Systems Micro-grid
- ✓ Controls Center
- ✓ Energy Efficient
- ✓ Demand Response (ADR 2.0)
- ✓ Combined Heat and Power

Additional Services Offered:

- ✓ Commercial Solar Development
- ✓ Commercial Solar Financing
- ✓ Accurate Solar Proposals
- ✓ Grant writing, Incentive database
- ✓ Solar PPA Investment
- ✓ Designs and Engineering
- ✓ For Profit & Non-Profit
- ✓ Solar Feasibility for GC's

Partner Services:

- ✓ Construction
- ✓ Project Management
- ✓ Project Finance Structuring
- ✓ Engineering
- ✓ Procurement
- ✓ Construction (EPC)



"The fastest way to get the right pricing for my project without a worry."

• Tom H.



QUALIFICATIONS AND PREFERENCES

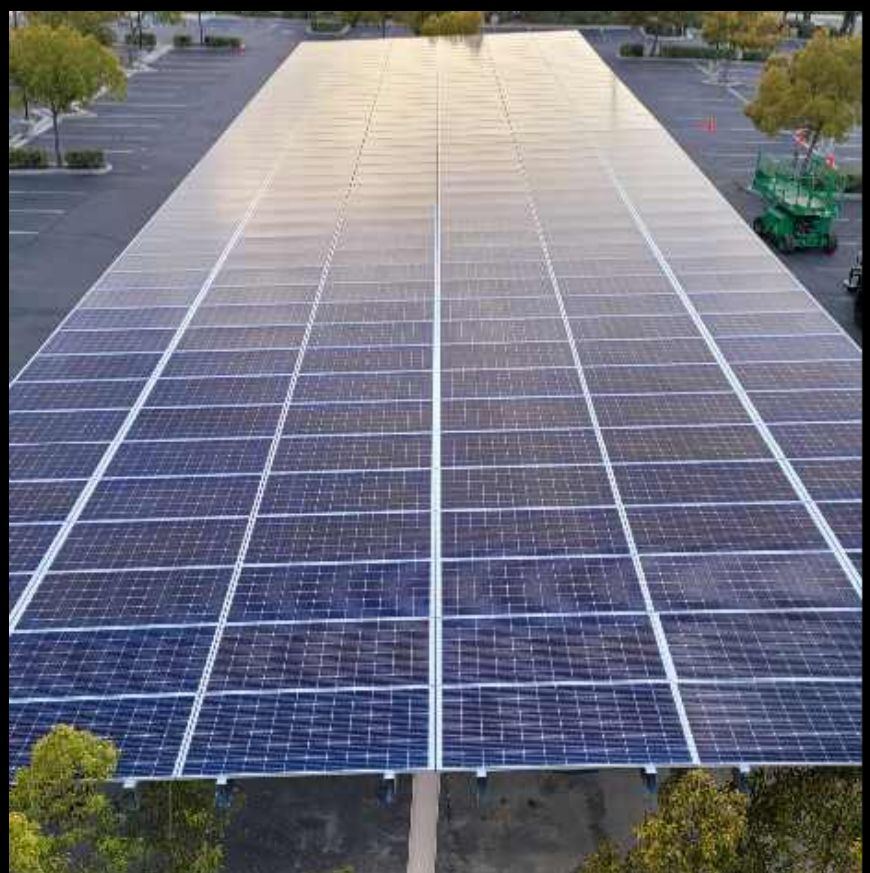
ROOFTOP SOLAR



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QUALIFICATIONS AND PREFERENCES

CARPORT SOLAR



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QUALIFICATIONS AND PREFERENCES

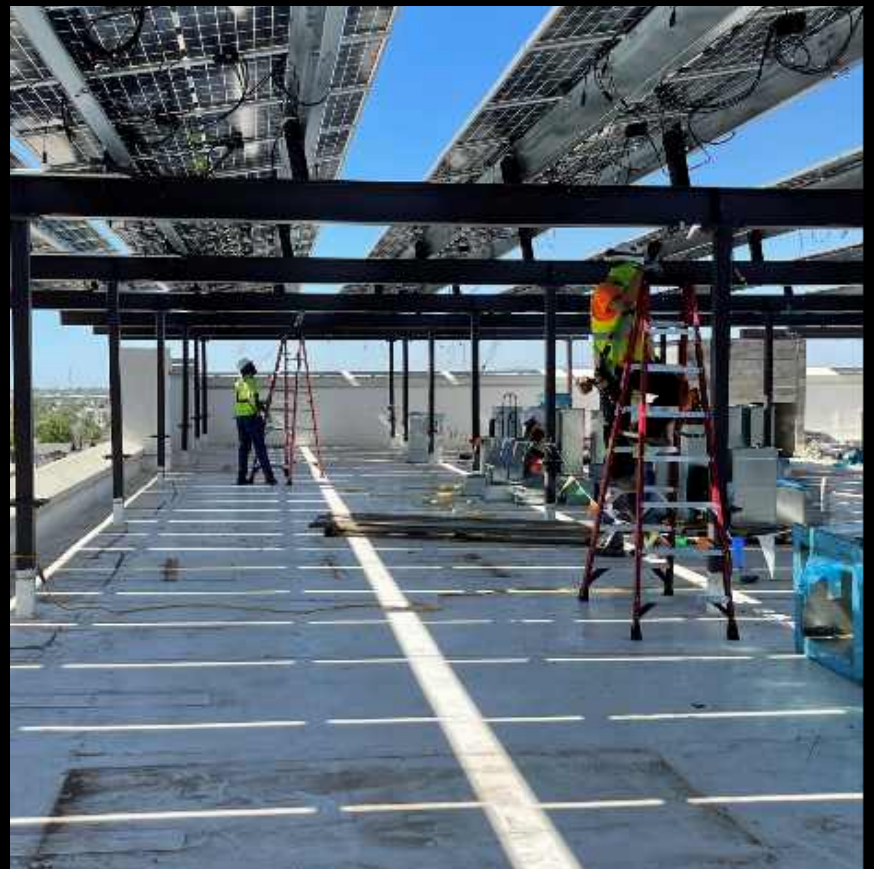
GROUND MOUNT SOLAR



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QUALIFICATIONS AND PREFERENCES

SUPER STRUCTURE SOLAR



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QUALIFICATIONS AND PREFERENCES

CHURCH SOLAR



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QUALIFICATIONS AND PREFERENCES

TRIBAL SOLAR



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COMPLETED PROJECTS

Sunnyside USD, Tucson, AZ – 8.5MW*
Dream City Church, Phoenix, AZ – 2.2MW*
Uesugi Farms – 1.39MW
Golden Gate Produce Terminal – 1.32MW
Classic Salads – 1.18MW
Willoughby Farms – 922kW
Synnex Corp – 920kW
Paramit Corp – 892kW
Kern Medical, Bakersfield, CA – 618kW*
City of Rio Vista – 510kW
Samsung – 503kW
Macy's Eastridge – 467kW
NVIDIA – 456kW
Cathay LA – 450kW
Betabel RV Park – 437kW
Macy's Capitola – 424kW
Macy's Hayward – 424kW
Wonder Valley Resort, Fresno, CA – 400kW
C3 Church, San Diego, CA, – 381kW*
ACME Landfill – 373kW

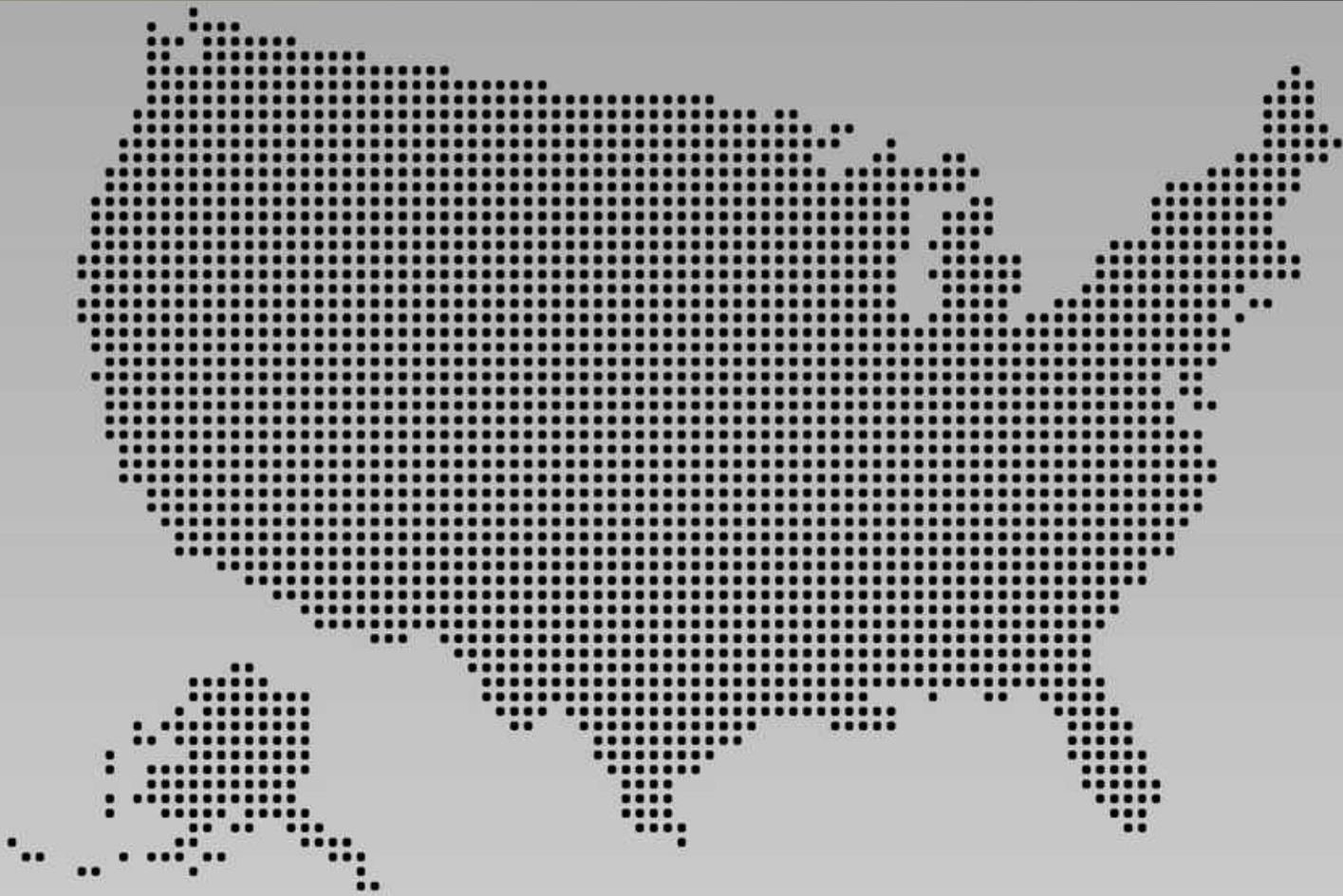
* = Financed by Solar PPA/SSA **
= Financed by Prepaid PPA/SSA

FINANCING SERVICES:

- Solar PPA/SSA
- Solar Operating Lease
- Solar Capital Lease
- Solar Municipal Lease
- Solar Loans
- Prepaid Solar Financing
- Operational Project Brokerage
- Private Investment Advisory

John Muir Health – 371kW
Cost Plus Center – 346kW
Valley Mountain Regional – 3221kW
Therm X – 315kW
San Joaquin Estates – 307kW
Green Valley Floral – 306kW
Airdrome Orchards – 305kW
H.R Rider & Sons – 302kW
Heinzen Manufacturing – 270kW
Dublin Bowl – 233kW
Evergreem Medical – 232kW
Walters & Wolf – 203kW
CandeoSchool, Peoria, AZ – 198kW*
San Benito Shutters – 195kW
Campell Church of Christ – 170kW
Dan R. Costa – 169kW
LA Hearne – 146kW
Jenny Strand Park – 125kW
The Harker School – 125kW
Top Grade Construction – 122kW
DPR Construction – 118kW
Freedom Academy, Phoenix, AZ, – 113kW*
Christ Community Church, Glendale, AZ, – 110kW*
Easton Sports Complex, Chula Vista, CA, – 110kW**
Boatman Jacklin – 105kW
City of San Joaquin – 101kW
Serpentine Office Park – 100kW
2nd Street COA – 80kW
Sovereign Estates HOA, Long Beach, CA, – 77kW**
Bethany Church, Long Beach, CA, – 70kW**
First Presbyterian Church, Sun City, AZ – 60kW*
First Baptist Church, Sun City, AZ – 52kW
El Dorado Hills Fire Dept – 40kW
Christ Lutheran Church, Long Beach, CA, – 40kW*
Sheriffs Posse, Sun City, AZ – 36kW*
Eidon, Inc, San Diego, CA – 33kW
Melora Farms, Hammonton, NJ, 16kW+





NATIONWIDE FOOTPRINT

WattHub makes it easy to find the right company anywhere in the Country. Each company is vetted through experience and results, so you know the highest quality companies will be working on your project. WattHub is licensed in 7 States and has a partnership that adds over 30 sales offices. With over 2,500 solar contractors and over 100 solar finance companies, we're here to make your project successful and revel in free market competition to enhance customer savings.

OUR MISSION

By creating an online Hub to renewables, we enhance free enterprise and deployment of renewable energy at the best value to customers. We developed a dynamic, online platform with a database of renewable energy professionals across the nation. No company knows everyone, so we created a place where everyone can go to connect with each other. **Clean Connectivity.**





TOOLS & TECHNOLOGY

Solar Calculator

The biggest headache in finding financing is the due diligence process. Get a solar PPA estimate in seconds without hassle or commitment.

Company Directory

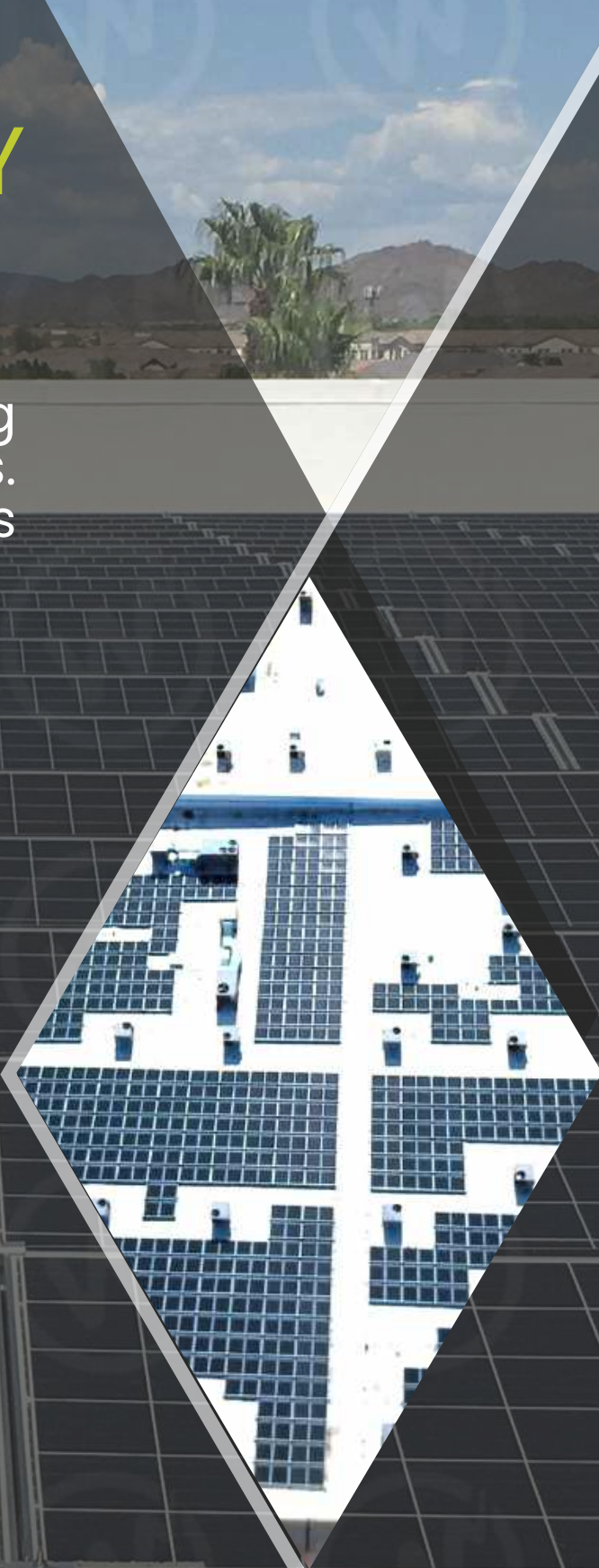
List your Company so you can be considered for projects. We have thousands of potential customers and they are in your area.

Channel Partner Program

Our Channel Partner program offers all the heavy lifting, plus a free WattHub account for your commercial solar projects. Let us develop, finance, and close them, while you cash checks.

Listing Service

List your projects with WattHub and reach the largest network of renewable energy professionals in the country. Want to sell a solar income asset? Let us market your project and sell for the highest price.



"Time is more value than money. You can get more money, but you can't get more time."

-Jim Rohn



"I know what to expect when I work with WattHub. They are truly professionals."

- Jaco V.

TECHNOLOGY & THE ENVIRONMENT

For over a decade, our team has been developing, installing, and financing individual solar transactions.

We set out to disrupt the industry and make an even playing field for all levels of renewable professionals. Our tools and technology aren't new in nature, however, it takes an industry veteran to boil down the information gathering and display it in easy to use input formats.

The more users in our community, the higher the probability of renewable energy deals closing. We encourage everyone to try WattHub and see the difference in time savings when trying to finance, install, and sell your projects. There is a way to make money and lose money in solar construction. It's time on the job. It's time in development. It's selling the project. Let's shorten that cycle and put more money where it belongs: Your pocket.



The **HUB** of Renewable Energy

CONTACT US

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