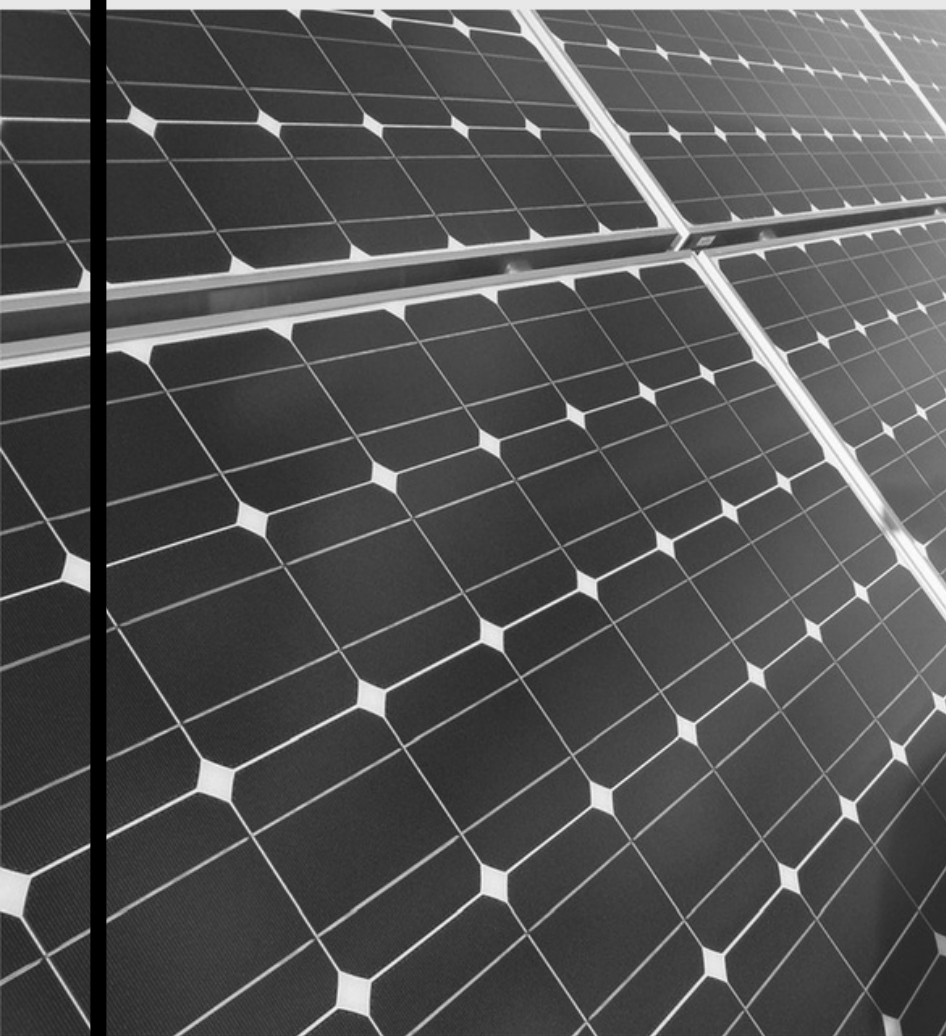




*WattHub*



# Statement of Qualifications

2023



DIRECT PARTNERS



Affiliated Company Contractors Licenses:

SunRenuSolar:AZ301897 KB-1 General Contractor, AZ 274121 CR11 Electrical  
SunRenu Green Builders Inc. 1076679 CA B (General Contractor)

# WattHub



John McDonnell  
Founder, CEO, Managing  
Member WattHub since 2010  
Founder, SunRenu Solar  
since 2008



Chris Leonard  
Partner and CSO,  
WattHub since 2018  
Founder, Linq Solar since 2019  
Industry Trainer since 2013

## COMPANY OVERVIEW

WattHub was founded in 2010 in Scottsdale, AZ and has now become one of the largest solar development & finance companies in the nation. WattHub has internally developed and procured the highest and most qualified partners with global manufacturers and EPC's to support projects of any stature in the renewable energy field.

WattHub has created a network of over 4000 channel partners nationwide that come to us for our expertise in:

- Photovoltaic PV & ESS systems
- Installation of SMB, C&I, Micro-Grid & Utility Scale Projects
- Renewable Energy Development
- Underwriting & Financing
- Proposal Creation
- Non-Profit Renewable assets and Tax Equity
- Battery Storage, ADR & Demand Reduction
- Energy efficiency, BMS & AI Software
- Feasibility Studies

Through our panel of experts we have educated and have a goal to continually educate our channel partners and end users of renewables and its benefits today and for future generations to come.

Commercial Solar Training Materials/Webinars Located At:

[www.youtube.com/watthub](http://www.youtube.com/watthub)



## OUR NUMBERS

2010

Founding Year  
Technology, Development, and  
Financing Services

450

MW Portfolio  
Experience

Projects totalized globally that  
have been executed directly  
with WattHub & its partners

\$1 B

Projects Posted

Over \$1,000,000,000 of  
projects have been submitted  
to WattHub for development  
services and EPC/Finance to  
date.

225

Unique  
Companies

Trust WattHub to provide  
commercial solar  
development services,  
financing, and EPC services  
through our vetted national  
partner network.

## THE POWER OF POWER

Power is changing. As new energy sources, insights, and technologies emerge, power is more than a commodity and generation is no longer centralized. Businesses are starting to use energy in new ways to take control and gain competitive advantage: increasing resilience, improving operational efficiency and driving their business vision forward. It's time you **realize the power of power.**

### Technology is Transforming Business

The digital revolution is putting businesses under pressure like never before. As companies evolve in a competitive environment that becomes ever more complex, they continue to face the demands of growth, cost control, and risk. At the same time, energy regulation is challenging everyone to use energy more efficiently, and predictability of supply from the grid is no longer as certain as it once was.

Technology is transforming the energy landscape too. New energy sources are appearing, from wind and solar to high efficiency batteries plus AI software, while supply is becoming decentralized.

These changes are putting power in the hands of customers and turning energy from a simple commodity into a critical source of business advantage.

### Responding with Experience and Communication

At WattHub, our role as a traditional energy supplier is changing. Our business solutions have been created to develop new ideas, new technologies, and new ways of working to help our customers take control of their power and futureproof their business. Our energy intelligence, products, and distributed energy solutions are already powering the ambitions of 2,000 large energy users around the world. From retail and manufacturing to health and education, we help our customers improve operational efficiency, increase resilience, and drive their business vision forward.

# THE POWER OF PARTNERSHIP

## Vision

Whatever the challenge of your business needs, wherever you are located, we'll help you make the most of distributed energy to improve your operational performance, increase your resilience and drive your business vision forward.

## Working with You

We have a tried and tested three-stage approach to engaging with our customers to deliver the best solutions for their organization.

### 1. Explore

First, we'll get to understand your business including your business objectives. We'll map your sites and analyze the performance, efficiency and resilience and needs of your totalized energy system profile.

### 2. Plan

Then, we'll identify options to implement your totalized energy system and help you achieve your objectives. We'll score the options and develop an action plan based on the whole life-cycle, including build, maintenance, measurement, and financial planning.

### 3. Act

Finally, we'll partner with you to implement the solution, helping you with every aspect of the build. From commissioning and permissions, to long term operations and maintenance.



"We're changing the way we relate to our business customers and delivering what they really need: improved operating efficiency, increased resilience and the ability to achieve their business vision sustainably."

-Jorge Pikunic, Managing Director,  
Centrica Business Solutions

# INDUSTRY OFFERING

The WattHub community services a variety of sectors within the renewable energy industry and also owns the most powerful platform for driving renewable commodity costs down. With a nation-wide network of partners, our clients are getting the best pricing for the total project needs without the headache of having to go out themselves to acquire bids. This also helps to shorten and speed up the project deployment time.

## OUR PRODUCTS

### SPECIALIZED TECHNOLOGIES

#### OFFERED:

PHOTOVOLTAIC (PV)  
ENERGY STORAGE (ESS)  
AI SOFTWARE CONTROLS  
BUILDING MANAGEMENT  
SYSTEMS MICRO-GRID  
CONTROLS CENTER  
ENERGY EFFICIENCY  
DEMAND RESPONSE (ADR 2.0)  
COMBINED HEAT & POWER

### ADDITIONAL SERVICES:

APPRAISALS  
FEASIBILITY STUDIES  
GRANT WRITING  
CONSULTING  
DEVELOPMENT  
COMMERCIAL SOLAR FINANCE

### PARTNER SERVICES:

CONSTRUCTION PROJECT MANAGEMENT  
PROJECT FINANCE STRUCTURING  
ENGINEERING, PROCUREMENT,  
CONSTRUCTION (EPC)

"The fastest way to get the right pricing for my project without a worry."

-Tom H.

# QUALIFICATIONS AND REFERENCES

## Ballasted Rooftop



Paramit Corp – 892kW



Synnex Corp. – 920kW



Airdrome Orchards – 305kW



Macy's Capitola – 424kW



Macy's Eastridge – 467kW



Macy's Hayward – 549kW



Cathay LA – 450kW



Top Grade Construction – 122kW

“Our system has yielded significant electric bills savings and higher than expected cash flow.”

–Bakir Begovic, B&H Engineering

# QUALIFICATIONS AND REFERENCES

## Tilt-up Rooftop



2<sup>nd</sup> Street COA – 80kW



NVIDIA – 456kW



Boatman Jacklin – 105kW



Cost Plus Center – 346kW



DPR Construction – 118kW



Dublin Bowl – 233kW



Serpentine Office Park – 100kW



Therm X – 315kW

“We were pleased with the service, as schedules were maintained and projects were completed in a timely manner.”

–Dave Roberts, El Dorado Hills Fire Department

# QUALIFICATIONS AND REFERENCES

## Metal Rooftop



LA Hearne – 146kW



El Dorado Hills Fire Dept. – 40kW



H.R Rider & Sons – 302kW



Walters & Wolf – 203kW



Dan R. Costa – 169kW



The Harker School – 125kW



San Benito Shutters – 195kW



Heinzen Manufacturing – 270kW

"Wonder Valley Ranch was a pleasure to work with and what better way to celebrate their 100 year anniversary than going green."

-John McDonnell



# QUALIFICATIONS AND REFERENCES

## Ground Mounted



City of Rio Vista – 510kW



City of San Joaquin – 101kW



Classic Salads – 1.18MW



Green Valley Floral – 306kW



ACME Landfill – 373kW



Jenny Strand Park – 125kW



Uesugi Farms – 1.39MW



Willoughby Farms – 922kW

“WattHub has a national reach of project finance. We had five offers on our project for third party finance.”

-Jacob Perez, SunRenu Solar

# QUALIFICATIONS AND REFERENCES

## Carports



Betabel RV Park – 437kW



San Joaquin Estates – 307kW



Valley Mountain Regional – 3221kW



John Muir Health – 371kW



Samsung – 503kW



Golden Gate Produce Terminal – 1.32MW



Evergreen Medical – 232kW



Campbell Church of Christ – 170kW

“WattHub knows how to execute and do right by the client. It has been amazing to work with them with our solar customers where we have offered energy storage.”

–Jeff Beaujeu, National Sales Manager,  
HomeGrid

# CALIFORNIA REFERENCES



**The Montague Company**  
**Ralph Sanchez, Production Service Supervisor**  
The Montague Co  
1830 Stearman Ave  
Hayward CA 94545  
510-785-8822 ext 157  
[rsanchez@montague-inc.com](mailto:rsanchez@montague-inc.com)



**Heinzen Manufacturing International**  
**Dan Mitchell, CFO**  
405 Mayock Road  
Gilroy, CA 95020 USA  
408-846-3802  
[dan@heinzen.com](mailto:dan@heinzen.com)



**Classic Bowling Center**  
**Steve DeVincenzi, General Manager**  
900 King Dr.,  
Daly City, CA 94015  
650-878-0300 x12  
[steve@classicbowling.com](mailto:steve@classicbowling.com)



**South Bay Church (now Epic Church)**  
**Renan Santos, Pastor**  
1180 Murphy Ave.  
San Jose, CA 95131  
408-221-1594



**Therm-X**  
**Dan Trujillo, CEO**  
3325 Investment Blvd  
Hayward, CA 94545  
Phone 510 441-7566 x 212  
[dant@therm-x.com](mailto:dant@therm-x.com)



**B&H Engineering**  
**Robert Gizatullin, Financial Manager**  
1725 Old Country Road  
San Carlos, CA 94070  
(650) 594-2861  
[robert@bhengineering.com](mailto:robert@bhengineering.com)



**Classic Salads**  
**Gene Stoffey, Plant Manager**  
100 Harrington Road  
Royal Oaks, CA 95076  
831-970-5297  
[gene@classic salads.com](mailto:gene@classic salads.com)



**Golden Gate Produce Terminal**  
**Mario Ciamotto, Manager**  
131 Terminal Ct.  
South San Francisco, CA 94080  
[ggpt2inc@aol.com](mailto:ggpt2inc@aol.com)



**US trading Company**  
**Vince Tov, President**  
21118 Cabot Blvd.  
Hayward, CA 94545  
[vinctov@ustrading.com](mailto:vinctov@ustrading.com)



**Green Valley Floral**  
**Curtis Louie, Owner**  
460 Old Stage Road  
Salinas, CA 93908  
931-424-7691  
[Curtis@greenvalleyfloral.com](mailto:Curtis@greenvalleyfloral.com)

\* References are under multiple GC licenses under our umbrella of companies. Please call WattHub to identify which name to reference if you would like to reach out to these listed clients.

# RECENT COMPLETED PROJECTS

## SOLAR + FINANCE:

- Wonder Valley Resort, Fresno, CA, 400kW
- Freedom Academy, Phoenix, AZ, 113kW\*
- Christ Community Church, Glendale, AZ, 110kW\*
- Easton Sports Complex, Chula Vista, CA, 110kW\*\*
- Bethany Church, Long Beach, CA, 70kW\*\*
- Sovereign Estates HOA, Long Beach, CA, 77kW\*\*
- Eidon, Inc, San Diego, CA, 33kW
- Dream City Church, Phoenix, AZ, **2.2MW\***
- Christ Lutheran Church, Long Beach, CA, 40kW\*\*
- Kern Medical, Bakersfield, CA, 618kW\*
- Melora Farms, Hammonton, NJ, 16kW
- CandeoSchool, Peoria, AZ 198kW\*
- C3 Church, San Diego, CA, 381kW\*
- Sunnyside USD, Tucson, AZ, **8.5MW\***
- Sheriffs Posse, Sun City, AZ 36kW\*
- First Presbyterian Church, Sun City, AZ, 60kW\*
- First Baptist Church, Sun City, AZ, 52kW

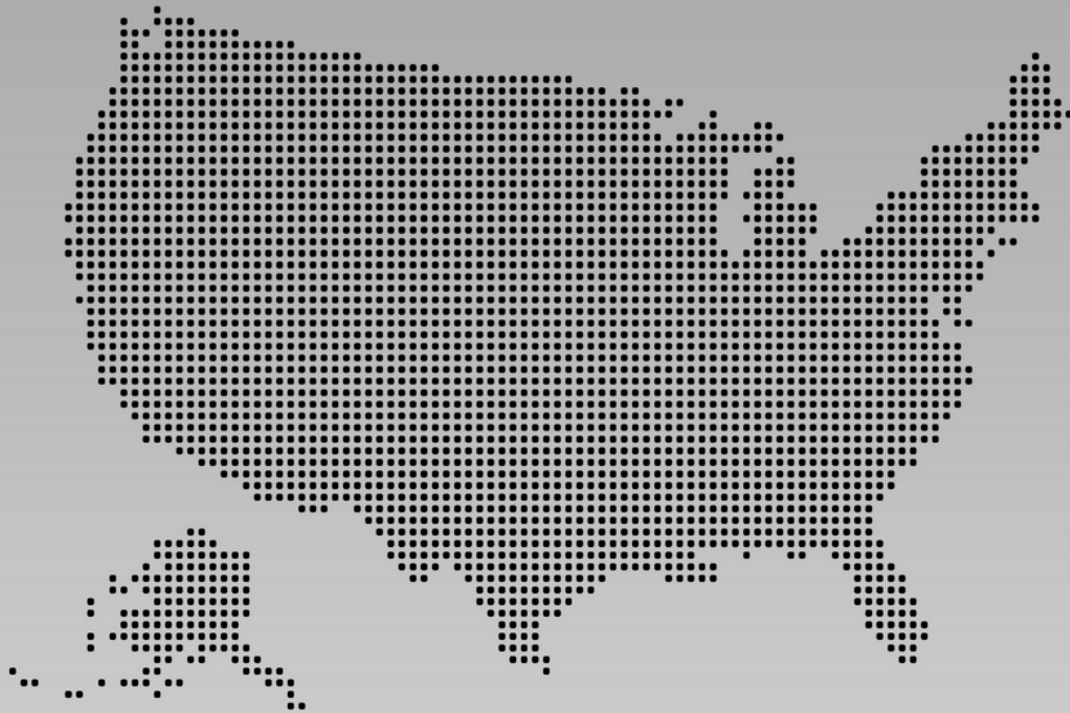
\* = Financed by Solar PPA/SSA

\*\* = Financed by Prepaid PPA/SSA

## FINANCING SERVICES:

- Solar PPA/SSA
- Solar Operating Lease
- Solar Capital Lease
- Solar Municipal Lease
- Solar Loans
- Prepaid Solar Financing
- Operational Project Brokerage
- Private Investment Advisory





## NATIONWIDE FOOTPRINT

WattHub makes it easy to find the right company anywhere in the Country. Each company is vetted through experience and results, so you know the highest quality companies will be working on your project. WattHub is licensed in 7 States and has a partnership that adds over 30 sales offices. With over 2,500 solar contractors and over 100 solar finance companies, we're here to make your project successful and revel in free market competition to enhance customer savings.

## OUR MISSION

By creating an online Hub to renewables, we enhance free enterprise and deployment of renewable energy at the best value to customers. We developed a dynamic, online platform with a database of renewable energy professionals across the nation. No company knows everyone, so we created a place where everyone can go to connect with each other.

**Clean Connectivity.**

# TOOLS & TECHNOLOGY

## Solar Calculator

The biggest headache in finding financing is the due diligence process. Get a solar PPA estimate in seconds without hassle or commitment.

## Company Directory

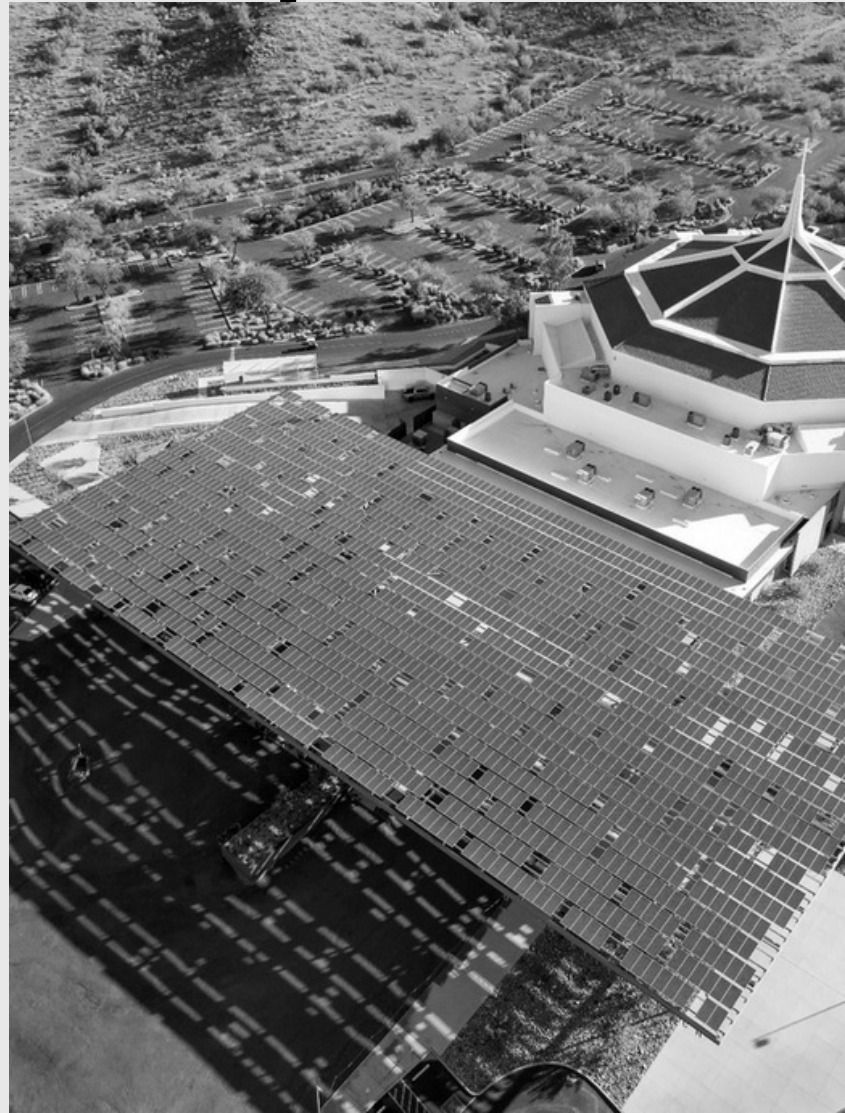
List your Company so you can be considered for projects. We have thousands of potential customers and they are in your area.

## Channel Partner Program

Our Channel Partner program offers all the heavy lifting, plus a free WattHub account for your commercial solar projects. Let us develop, finance, and close them, while you cash checks.

## Listing Service

List your projects with WattHub and reach the largest network of renewable energy professionals in the country. Want to sell a solar income asset? Let us market your project and sell for the highest price.



"Time is more value than money. You can get more money, but you can't get more time."  
-Jim Rohn

"I know what to expect when I work with WattHub. They are truly professionals."

-Jaco V.

## TECHNOLOGY & THE ENVIRONMENT

For over a decade, our team has been developing, installing, and financing individual solar transactions. We set out to disrupt the industry and make an even playing field for **all levels of renewable professionals**. Our tools and technology aren't new in nature, however, it takes an industry veteran to boil down the information gathering and display it in easy to use input formats.

The more users in our community, the higher the probability of renewable energy deals closing. We encourage everyone to try WattHub and see the difference in time savings when trying to **finance, install, and sell** your projects.

There is a way to make money and lose money in **solar** construction. It's time on the job. It's time in development. It's selling the project. Let's shorten that cycle and put more money where it belongs:

**Your pocket.**

# The **Hub** of Renewable Energy



## CONTACT US

EMAIL:

[concierge@watthub.com](mailto:concierge@watthub.com)

WEB:

[www.watthub.com/contact](http://www.watthub.com/contact)

CORPORATE HQ:

9375 E Shea Blvd Suite 100  
Scottsdale, AZ 85260