



**WattHub**

# Statement Of Qualifications

2021

## DIRECT PARTNERS



**Affiliated Company Contractors Licenses:**

SunRenu Solar: AZ 301897 KB-1 General Contractor, AZ 274121 CR11 Electrical  
SunRenu Green Builders Inc. 1076679 CA B (General Contractor)

# WattHub



**John McDonnell**  
Founder, CEO, Managing Member  
WattHub since 2010  
Founder, SunRenu Solar since 2008



**Everett Brewer**  
Partner, COO  
WattHub since 2012  
Eco Holdings since 2008  
Storz Power since 2013

## COMPANY OVERVIEW

WattHub was founded in 2010 in Scottsdale, AZ which has now become one of the largest solar Development & finance companies in the nation. WattHub internally has developed and procured the highest and most qualified partners with Global manufactures and EPC's to support projects of any stature in the renewable energy field. WattHub has created a network of over 4000 channel partners nationwide that come to us for our expertise in:

- Photovoltaic PV & ESS systems
- Installation of SMB, C&I, Micro-Grid & Utility Scale Projects
- Renewable Energy Development
- Underwriting & Financing
- Proposal Creation
- Non-Profit Renewable assets and Tax Equity
- Battery Storage, ADR & Demand Reduction
- Energy efficiency, BMS & AI Software
- Feasibility Studies

Through our panel of experts we have educated and have a goal to continually educate our channel partners and end users of renewables and its benefits today and for future generations to come.

Commercial Solar Training Materials/Webinars Located At:  
[www.youtube.com/watthub](http://www.youtube.com/watthub)



## Power of Power

Power is changing. As new energy sources, insights and technologies emerge, power is more than a commodity and generation is no longer centralized. Businesses are starting to use energy in new ways to take control and gain competitive advantage: increasing resilience, improving operational efficiency and driving their business vision forward. It's time for you to realize the power of power.

### Technology is transforming business

The digital revolution is putting business under pressure like never before. As companies evolve in a competitive environment that becomes ever more complex, they continue to face the demands of growth, cost control and risk. At the same time, energy regulation is challenging everyone to use energy more efficiently, and predictability of supply from the grid is no longer as certain as it once was.

Technology is transforming the energy landscape too. New energy sources are appearing, from wind and solar to high efficiency batteries plus IOT and AI Software, while supply is becoming decentralized.

These changes are putting power in the hands of customers and turning energy from a simple commodity into a critical source of business advantage.

### Watthub is responding with experience and communication

At Watthub, our role as a traditional energy supplier is changing. Our Business Solutions has been created to develop new thinking, new technologies and new ways of working to help our customers take control of their power, futureproof their business and deliver their long-term goals. Our energy intelligence, products and distributed energy solutions are already powering the ambitions of 2,000 large energy users around the world. From retail and manufacturing to health and education, we help our customers improve operational efficiency, increase resilience, and drive their business vision forward.

## OUR NUMBERS

# 2010

### Founding Year

Technology, Development and Financing Services.

# 436

### MW Portfolio Experience

Projects totalized Globally that have been executed directly with Watthub & its Partners

# \$1 B

### Projects Posted

Over \$1,000,000,000 of projects have been submitted to the bid room for Development services and EPC/Finance to date.

# 225

### Unique Companies

Trust Watthub to provide commercial solar development services, financing, and EPC services through our vetted partner network nationally.

# THE POWER OF PARTNERSHIP

## Vision

Whatever the challenge of your business needs, wherever you are located, we'll help you make the most of distributed energy to improve your operational performance, increase your resilience and drive your business vision forward.

## Working with you

We have a tried and tested three-stage approach to engaging with our customers, to deliver the best solutions for their organization.

## Explore

First, we'll get to understand your business including your business objectives. We'll map your sites and analyze the performance, efficiency and resilience and needs of your totalized energy system profile.

## Plan

Then, we'll identify options to implement your totalized energy system and help you achieve your objectives. We'll score the options and develop an action plan based on the whole life-cycle, including build, maintenance, measurement and financial planning.

## Act

Finally, we'll partner with you to implement the solution, helping you with every aspect of the build, from commissioning and permissions, to financing and communication and also long term operations and maintenance.



**“We’re changing the way we relate to our business customers and delivering what they really need: improved operating efficiency, increased resilience and the ability to achieve their business vision sustainably.”**

-Jorge Pikunic, Managing Director, Centrica Business Solutions

# INDUSTRY OFFERING

The WattHub Community services a variety of sectors within the renewable energy industry and also owns the most powerful platform for driving renewable commodity costs down. Watthub owns a proprietary **reverse auction** online platform for manufactures and suppliers globally of renewable key components like PV Modules, racking and inverters. This insures our clients are getting the best pricing for the total projects needs without the headache of having to go out themselves to acquire bids. This also helps and supports to shorten and speed up the project deployment. Our listing into these active bid rooms acts as the Ebay for renewable energy projects but for suppliers and in the end the customer always wins.

## OUR PRODUCTS

### SPECIALIZED TECHNOLOGIES

#### OFFERED:

PHOTOVOLTAIC (PV)  
ENERGY STORAGE (ESS)  
AI SOFTWARE CONTROLS  
BUILDING MANAGEMENT SYSTEMS  
MICRO-GRID CONTROLS  
CENTER  
ENERGY EFFICIENT  
DEMAND RESPONSE (ADR 2.0)  
COMBINED HEAT & POWER

### ADDITIONAL SERVICES:

APPRAISALS  
FEASIBILITY STUDIES  
GRANT WRITING  
CONSULTING  
DEVELOPMENT  
COMMERCIAL SOLAR FINANCE

### PARTNER SERVICES:

CONSTRUCTION PROJECT MANAGEMENT  
PROJECT FINANCE STRUCTURING  
ENGINEERING, PROCUREMENT,  
CONSTRUCTION (EPC)

**"The fastest way to get the  
right pricing for my project  
without a worry"** - Tom H.

# QUALIFICATIONS AND REFERENCES

## Ballasted Rooftop



Paramit Corp – 892kW



Synnex Corp. – 920kW



Airdrome Orchards – 305kW



Macy's Capitola – 424kW



Macy's Eastridge – 467kW



Macy's Hayward – 549kW



Cathay LA – 450kW



Top Grade Construction – 122kW

*“Our system has yielded significant electric bills savings and higher than expected cash flow.”*

– Bakir Begovic, B&H Engineering

# QUALIFICATIONS AND REFERENCES

## Tilt-up Rooftop



2<sup>nd</sup> Street COA – 80kW



NVIDIA – 456kW



Boatman Jacklin – 105kW



Cost Plus Center – 346kW



DPR Construction – 118kW



Dublin Bowl – 233kW



Serpentine Office Park – 100kW



Therm X – 315kW

*“We were pleased with the service, as schedules were maintained and projects were completed in a timely manner.”*

– Dave Roberts, El Dorado Hills Fire Department

# QUALIFICATIONS AND REFERENCES

## Metal Rooftop



LA Hearne – 146kW



El Dorado Hills Fire Dept. – 40kW



H.R Rider & Sons – 302kW



Walters & Wolf – 203kW



Dan R. Costa – 169kW



The Harker School – 125kW



San Benito Shutters – 195kW



Heinzen Manufacturing – 270kW

*Wonder Valley Ranch was a pleasure to work with and what better way to celebrate their 100 year anniversary then going green.*

– Everett Brewer, COO Watthub, LLC



# QUALIFICATIONS AND REFERENCES

## Ground Mounted



City of Rio Vista – 510kW



City of San Joaquin – 101kW



Classic Salads – 1.18MW



Green Valley Floral – 306kW



ACME Landfill – 373kW



Jenny Strand Park – 125kW



Uesugi Farms – 1.39MW



Willoughby Farms – 922kW

***WattHub has a national reach of project finance. We had five offers on our project for third party finance.***

– Jacob Perez, SunRenu Solar

# QUALIFICATIONS AND REFERENCES

## Carports



Betabel RV Park – 437kW



San Joaquin Estates – 307kW



Valley Mountain Regional – 3221kW



John Muir Health – 371kW



Samsung – 503kW



Golden Gate Produce Terminal – 1.32MW



Evergreen Medical – 232kW



Campbell Church of Christ – 170kW

***Watthub knows how to execute and do right by the client. It has been amazing to work with them with our solar customers where we have offered energy storage.***

– Jeff Beauju, Head of Corp Sales Storz Power

# CALIFORNIA REFERENCES



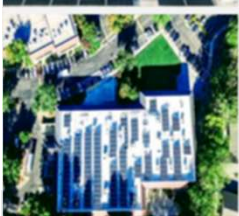
**The Montague Company**  
**Ralph Sanchez, Production Service Supervisor**  
The Montague Co  
1830 Stearman Ave  
Hayward CA 94545  
510-785-8822 ext 157  
[rsanchez@montague-inc.com](mailto:rsanchez@montague-inc.com)



**Heinzen Manufacturing International**  
**Dan Mitchell, CFO**  
405 Mayock Road  
Gilroy, CA 95020 USA  
408-846-3802  
[dan@heinzen.com](mailto:dan@heinzen.com)



**Classic Bowling Center**  
**Steve DeVincenzi, General Manager**  
900 King Dr.,  
Daly City, CA 94015  
650-878-0300 x12  
[steve@classicbowling.com](mailto:steve@classicbowling.com)



**South Bay Church (now Epic Church)**  
**Renan Santos, Pastor**  
1180 Murphy Ave.  
San Jose, CA 95131  
408-221-1594



**Therm-X**  
**Dan Trujillo, CEO**  
3325 Investment Blvd  
Hayward, CA 94545  
Phone 510 441-7566 x 212  
[dant@therm-x.com](mailto:dant@therm-x.com)



**B&H Engineering**  
**Robert Gizatullin, Financial Manager**  
1725 Old Country Road  
San Carlos, CA 94070  
(650) 594-2861  
[robert@bhengineering.com](mailto:robert@bhengineering.com)



**Classic Salads**  
**Gene Stoffey, Plant Manager**  
100 Harrington Road  
Royal Oaks, CA 95076  
831-970-5297  
[gene@classicsalads.com](mailto:gene@classicsalads.com)



**Golden Gate Produce Terminal**  
**Mario Ciamotto, Manager**  
131 Terminal Ct.  
South San Francisco, CA 94080  
[ggpt2inc@aol.com](mailto:ggpt2inc@aol.com)



**US trading Company**  
**Vince Tov, President**  
21118 Cabot Blvd.  
Hayward, CA 94545  
[vincetov@ustrading.com](mailto:vincetov@ustrading.com)



**Green Valley Floral**  
**Curtis Louie, Owner**  
460 Old Stage Road  
Salinas, CA 93908  
931-424-7691  
[Curtis@greenvalleyfloral.com](mailto:Curtis@greenvalleyfloral.com)

*\* References are under multiple GC licenses under our umbrella of companies. Please call Watthub to identify which name to reference if you would like to reach out to these listed clients.*

– John McDonnell, CEO Watthub

# RECENT COMPLETED PROJECTS

## SOLAR + FINANCE:

- Wonder Valley Resort, Fresno, CA, 400kW
- Freedom Academy, Phoenix, AZ, 113kW\*
- Christ Community Church, Glendale, AZ, 110kW\*
- Easton Sports Complex, Chula Vista, CA, 110kW\*\*
- Bethany Church, Long Beach, CA, 70kW\*\*
- Sovereign Estates HOA, Long Beach, CA, 77kW\*\*
- Eidon, Inc, San Diego, CA, 33kW
- Dream City Church, Phoenix, AZ, **2.2MW\***
- Christ Lutheran Church, Long Beach, CA, 40kW\*\*
- Kern Medical, Bakersfield, CA, 618kW\*
- Melora Farms, Hammonton, NJ, 16kW
- Candeo School, Peoria, AZ 198kW\*
- C3 Church, San Diego, CA, 381kW\*
- Sunnyside USD, Tucson, AZ, **8.5MW\***
- Sheriffs Posse, Sun City, AZ 36kW\*
- First Presbyterian Church, Sun City, AZ, 60kW\*
- First Baptist Church, Sun City, AZ, 52kW

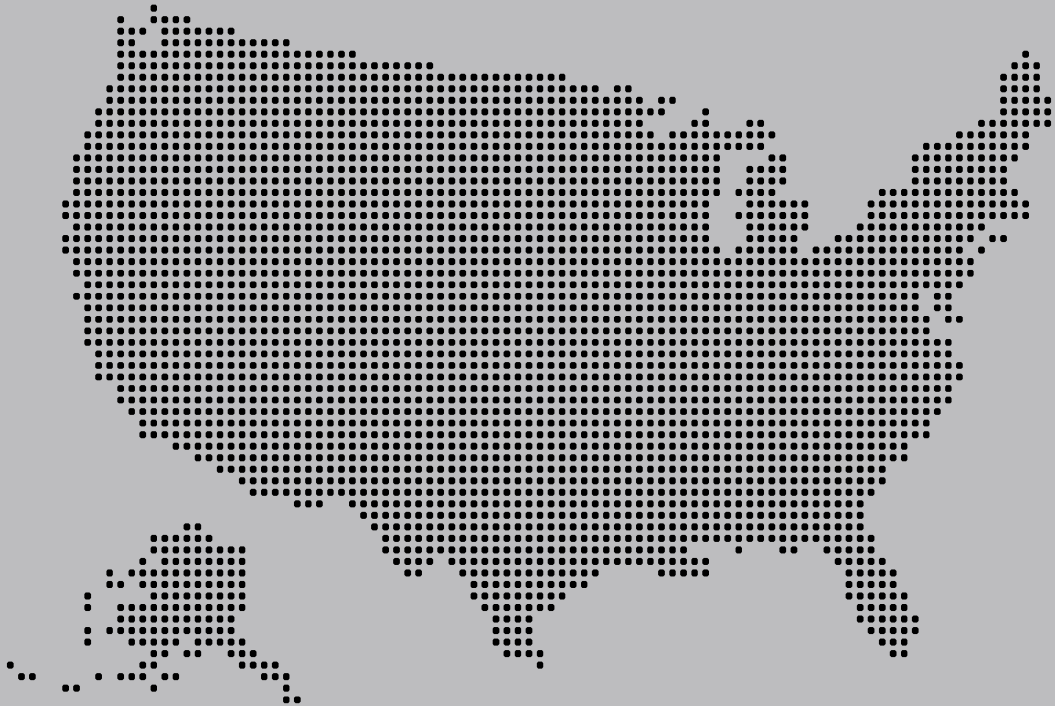
\* = Financed by Solar PPA/SSA

\*\* = Financed by Prepaid PPA/SSA

## FINANCING SERVICES:

- Solar PPA/SSA
- Solar Operating Lease
- Solar Capital Lease
- Solar Municipal Lease
- Solar Loans
- Prepaid Solar Financing
- Operational Project Brokerage
- Private Investment Advisory





## NATIONWIDE FOOTPRINT

WattHub makes it easy to find the right company anywhere in the Country. Each company is rated by its peers and customers, so you know the high quality companies as they bid on your project. WattHub is licensed in 7 States and has a partnership that adds over 30 sales offices. With over 2,500 solar Contractors and over 100 solar finance companies, we're here to make your project successful and revel in free market competition to enhance customer savings.

## OUR MISSION

By creating an online Hub to renewables, we enhance free enterprise and enhance the deployment of renewable energy at the best value to customers. We developed a dynamic, online platform to allow users to list renewable energy companies and projects to the public. No company knows everyone, so we created a place where everyone can go to meet each other. /// Clean connectivity.

# TOOLS & TECHNOLOGY

## **Bid Room**

List your projects for financing, installation, equipment or engineering. Everyone needs a Pro network, why not make yours the biggest?

## **Solar Calculator**

The biggest headache in finding financing is the due diligence process. Get a solar PPA quote without hassle or commitment in seconds.

## **Company Directory**

List your Company so you can be found. We have thousands of unique visitors and some of them are customers in your area.

## **Channel Partner Program**

Our Channel Partner program offers all the heavy lifting, plus a free WattHub account for your commercial solar projects. Let us develop, finance, and close them, while you cash checks.

## **Listing Service**

List your projects with WattHub and reach the largest network of renewable energy Pro's in the Country. Want to sell an solar income asset? Let us market your project and sell for the highest price.



"Time is more value than money. You can get more money, but you can't get more time."

- Jim Rohn

"I know what to expect when I work with WattHub. They are truly professionals" - Jaco V.

## TECHNOLOGY & THE ENVIRONMENT

*For over a decade our team has spent developing, installing, and financing individual solar transactions. We set out to disrupt the industry and make an even playing field for all levels of renewable professionals. Our tools and technology isn't new in nature, however it takes a industry veteran to boil down the information gathering and display it in easy to use input formats.*

The more users in our Community, the higher the probability of renewable energy deals closing. We encourage everyone to try WattHub and see the difference in time savings when trying to [finance] [install] [service] your projects.

There is a way to make money and lose money in [solar] construction. Its time on the job. It is also true with time in development. Let's shorten that cycle and put more money where it belongs. *Your pocket.*

“The **Hub** of Renewable Energy”



## CONTACT US

**EMAIL:**

[concierge@watthub.com](mailto:concierge@watthub.com)

**WEB:**

[www.watthub.com/contact](http://www.watthub.com/contact)

**CORPORATE HQ:**

9375 E Shea Blvd Suite 100  
Scottsdale, AZ 85260

**REGIONAL OFFICE:**

2961 Maple Loop Dr. #300  
Lehi, UT 84043